

Wausau Hospital
333 Pine Ridge Boulevard
Wausau, WI 54401-4187
(715) 847-2117

Type: GMS
Control: Other Not for Profit
Fiscal Year: 07/01/01 to 06/30/02

County: Marathon
Analysis Area: North Central (6)
Volume Group: 7

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	84.6%	57.4%	1.47	62.1%	1.36	72.5%	1.17	78.6%	1.08
Obstetrics	54.3%	39.6%	1.37	42.4%	1.28	58.4%	0.93	54.5%	1.00
Pediatrics	. %	48.0%	.	53.9%	.	42.6%	.	. %	.
Total hospital	76.8%	55.9%	1.37	64.4%	1.19	68.8%	1.12	71.7%	1.07
Average Census (Patients)									
Adult medical-surgical	66.0	30.4	2.17	30.1	2.19	115	0.57	61.3	1.08
Obstetrics	9.8	3.9	2.53	3.0	3.29	14.5	0.68	9.8	1.00
Pediatrics	0.0	1.8	0.00	1.4	0.00	4.8	0.00	0.0	.
Total hospital	165.1	55.4	2.98	51.9	3.18	218.9	0.75	154.2	1.07
Average Length of Stay (Days)									
Adult medical-surgical	4.1	3.9	1.03	3.9	1.05	4.3	0.95	4.0	1.02
Obstetrics	2.3	2.4	0.96	2.5	0.93	2.4	0.94	2.3	1.00
Pediatrics	.	2.4	.	3.0	.	2.6	.	.	.
Total hospital	4.2	4.3	0.97	3.9	1.09	4.9	0.85	4.1	1.02
Surgical Operations									
Inpatient	5,425	1,424	3.81	1,480	3.66	5,392	1.01	5,132	1.06
Outpatient	7,103	3,187	2.23	1,841	3.86	9,551	0.74	7,213	0.98
Inpatient as % of all surgeries	43.3%	30.9%	1.40	44.6%	0.97	36.1%	1.20	41.6%	1.04
Outpatient Visits									
Non-emergency visits	62,367	75,046	0.83	49,906	1.25	223,693	0.28	63,865	0.98
Emergency visits	25,177	14,086	1.79	11,727	2.15	36,965	0.68	25,386	0.99
Full-time Equivalents (FTEs)									
Administrators	33.8	14.8	2.28	12.2	2.78	39.9	0.85	33.8	1.00
Nurses, licensed	403.8	160.1	2.52	135.1	2.99	591.6	0.68	341.9	1.18
Ancillary nursing personnel	334.2	54.3	6.15	67.3	4.97	208.2	1.60	290.2	1.15
All other personnel	864.4	384.2	2.25	331.8	2.60	1362.8	0.63	836.7	1.03
Total FTEs	1636.1	613.5	2.67	546.4	2.99	2202.6	0.74	1502.6	1.09
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.7	14.6	0.94	13.5	1.01	11.4	1.20	14.7	0.93
Nurses, licensed	163.9	157.9	1.04	150.3	1.09	169.3	0.97	148.7	1.10
Ancillary nursing personnel	135.6	53.6	2.53	74.8	1.81	59.6	2.28	126.2	1.07
All other personnel	350.8	378.9	0.93	369.1	0.95	389.9	0.90	363.9	0.96
Total FTEs	664.1	605.0	1.10	607.8	1.09	630.2	1.05	653.5	1.02

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	215	Health maintenance		Beds set up and staffed	0	Bassinets	28
Discharges	14325	organization (HMO)	Yes	Discharges	0	Total births	1,400
Inpatient days	60,264	Preferred Provider		Inpatient days	0	Newborn days	3,297
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	78	5,929	24,095	84.6%	66.0	4.1
Orthopedic	1	30	2,235	8,625	78.8%	23.6	3.9
Rehab. and physical medicine	1	16	341	3,206	54.9%	8.8	9.4
Hospice	1	8	586	2,566	87.9%	7.0	4.4
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	18	1,552	3,570	54.3%	9.8	2.3
Psychiatric	1	11	281	1,877	46.7%	5.1	6.7
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	2	0	0	0	. %	0.0	.
Mixed intensive care	1	18	240	5,027	76.5%	13.8	20.9
Step-down (special care)	1	36	3,161	11298	86.0%	31.0	3.6
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	32	2	33.8	Radiological services personnel	22	23	39.1
Physicians and dentists	2	0	2.0	Occupational therapists	4	9	9.3
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	2	1	2.7
Registered nurses	163	294	382.4	Physical therapists	14	6	17.2
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	8	5	11.8
Licensed practical nurses	7	19	21.4	Recreational therapists	0	1	0.9
Ancillary nursing personnel	173	226	334.2	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	8	4	10.6
Nurse Practitioners	0	0	0.0	All other health professionals	87	110	167.4
Medical records personnel	10	3	12.1	All other personnel	376	190	505.8
Pharmacy personnel	39	14	48.2	-----			
Clinical laboratory personnel	22	19	37.3	TOTAL	969	926	1636.1

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$244,825,330	Cash and cash equivalents	\$12,244,127	Current liabilities	\$26,873,151
Less deductions	80,410,358	Net Patient receivables	21,800,868	Long-term debt	95,635,709
Net patient revenue	164,414,972	Other receivables	1,238,336	Other liabilities	1,014,637
Plus other revenue	7,495,932	Land, bldgs and equip: Net	90,480,297	Subtotal	123,523,497
Total revenue	171,910,904	Other assets	102,936,887		
Less expenses	167,501,151			Unrestricted fund balance	105,177,018
Nonoperating gains/losses	6,621,193	Total Assets	\$228,700,515	Total liabilities & fund balance	\$228,700,515
Net Income	\$11,030,946			Restricted fund balances	\$1,728,046

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$125,565,809]	51.3%	41.7%	1.23	48.8%	1.05	41.7%	1.23	52.7%	0.97
Medical Assistance [\$12,719,274]	5.2%	9.0%	0.58	8.0%	0.65	9.3%	0.56	4.0%	1.31
Commercial [\$98,255,646]	40.1%	43.2%	0.93	38.8%	1.03	41.9%	0.96	40.1%	1.00
All other [\$8,284,601]	3.4%	6.1%	0.56	4.4%	0.76	7.1%	0.48	3.2%	1.05
Deductions as % of Total Gross Patient Revenue									
Medicare [\$55,429,604]	22.6%	23.7%	0.95	24.1%	0.94	23.4%	0.97	22.7%	1.00
Medical Assistance [\$7,480,567]	3.1%	6.0%	0.51	5.0%	0.62	6.4%	0.48	2.1%	1.46
Commercial [\$12,956,466]	5.3%	9.4%	0.56	3.5%	1.51	9.7%	0.55	5.6%	0.95
Charity care [\$3,971,668]	1.6%	1.2%	1.34	1.5%	1.07	1.4%	1.13	1.1%	1.43
All other [\$572,053]	0.2%	1.4%	0.16	0.3%	0.77	1.8%	0.13	0.2%	1.07
Total deductions [\$80,410,358]	32.8%	41.7%	0.79	34.4%	0.96	42.7%	0.77	31.8%	1.03
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	4.4%	5.1%	0.86	4.0%	1.10	4.1%	1.07	4.3%	1.02
Net gains/losses as % of net income	60.0%	5.3%	11.33	-16.9%	-3.5	5.9%	10.11	49.6%	1.21
Expenses as % of Total Expenses									
Salary/fringe benefit[\$79,638,301]	47.5%	47.8%	1.00	49.2%	0.97	45.9%	1.03	47.7%	1.00
Supplies and services[\$67,024,852]	40.0%	40.5%	0.99	38.8%	1.03	43.2%	0.93	38.8%	1.03
Capital component [\$19,205,434]	11.5%	8.7%	1.32	9.6%	1.19	8.1%	1.41	12.0%	0.96
Bad debt [\$1,632,564]	1.0%	3.0%	0.33	2.4%	0.40	2.7%	0.36	1.6%	0.63
Fiscal Statistics									
Operating margin	2.6%	6.1%	0.42	6.4%	0.40	5.7%	0.45	4.9%	0.52
Total hospital profit margin	6.2%	6.4%	0.97	5.5%	1.12	6.0%	1.03	9.3%	0.66
Return on equity	10.5%	10.0%	1.05	8.0%	1.31	9.9%	1.06	14.5%	0.73
Current ratio	1.6	2.5	0.62	1.9	0.82	2.6	0.60	1.8	0.86
Days in net patient accounts receivable	48.4	57.8	0.84	56.4	0.86	51.8	0.94	.	.
Average payment period	63.9	52.6	1.22	62.2	1.03	49.0	1.31	66.1	0.97
Equity financing	46.0%	56.2%	0.82	59.1%	0.78	55.9%	0.82	46.0%	1.00
Long-term debt to equity ratio	0.9	0.5	1.91	0.5	1.95	0.5	1.86	0.9	0.98
Times interest earned	3.9	5.0	0.79	5.0	0.79	5.2	0.75	4.2	0.95
Total asset turnover	0.8	0.9	0.85	0.9	0.87	0.9	0.82	0.7	1.10
Average age of plant: years	6.4	9.5	0.67	9.5	0.67	10.0	0.64	7.9	0.81
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	10.0%	.
Output gross rev (% of total gross pt. rev)	33.0%	44.1%	0.75	40.4%	0.82	37.2%	0.89	32.9%	1.00
Net Revenue Statistics									
Inpatient net revenue per discharge	\$7,664	\$7,870	0.97	\$6,921	1.11	\$9,940	0.77	\$7,276	1.05
Inpatient net revenue per day	\$1,822	\$1,834	0.99	\$1,817	1.00	\$2,035	0.90	\$1,762	1.03
Outpatient net rev per visit	\$624	\$343	1.82	\$380	1.64	\$373	1.67	\$559	1.12